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AIC Ventures Acquires Two Industrial Real Estate Assets in Chicago, IL

AUSTIN, TX (June 3, 2010) - AIC Ventures has acquired two real estate assets making up 230,000 square feet of industrial space located at 5401 and 5501 West Grand Avenue in Chicago, Illinois. The properties are leased on a long term basis to Northwest Mailing Service, Inc., one of the nation's leading direct marketing service providers. Northwest Mailing Service is a portfolio company of Kirtland Capital Partners, a middle-market private equity firm headquartered in Cleveland, Ohio.

"AIC is pleased to have completed this transaction with the seller and to further our relationship with the professionals at Jones Lang LaSalle. This transaction went very smoothly, closing 34 days from the execution of the commitment letter," stated Luis F. Medina, Senior VP of Acquisitions at AIC.

About AIC Ventures

AIC Ventures is a leading provider of alternative capital to middle-market companies via sale leaseback and build-to-suit real estate transactions. With over \$1 billion in completed transactions, AIC Ventures structures innovative corporate finance solutions for companies that need to strengthen their balance sheets, fund growth initiatives including acquisitions, fund succession planning and/or support other strategic initiatives. The company has closed 118 transactions in 28 states. For more information, visit www.AICVentures.com.

About Kirtland Capital Partners

Kirtland Capital Partners is a relationship-oriented private equity firm focused on accelerating the growth of middle-market companies by leveraging its internal operating, financial and strategic resources. For more than 30 years, Kirtland has executed a disciplined investment strategy that has created long-term value in its portfolio companies and delivered superior returns to its investors and management teams. Kirtland invests in niche manufacturing, distribution and business service companies with potential for growth organically and/or through strategic acquisition. The firm has \$300 million of capital under management from institutional and individual investors. Kirtland is known for the strong partnerships it builds with its operating management teams and the experience of its professionals.

About Jones Lang LaSalle

Jones Lang LaSalle is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. The firm is an industry leader in property and corporate facility management services, and the company's investment management business, LaSalle Investment Management, is one of the world's largest and most diverse in real estate.

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